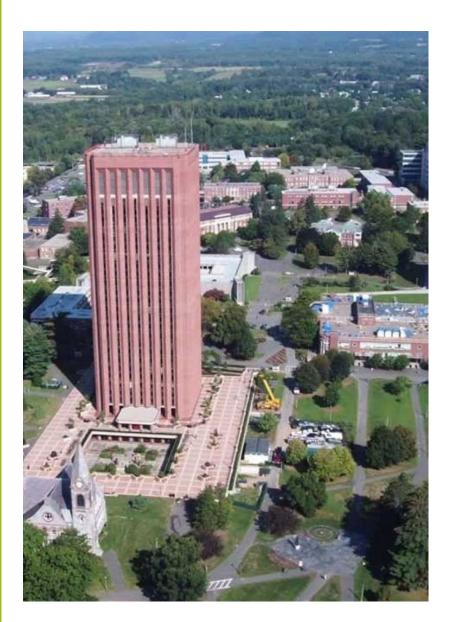
CASE STUDY LB



LBI Case Study: "University"

- Largest public University in Massachusetts (UMASS Amherst).
- Application was to use the LBI as a new fixture. Not as a retrofit.
- Originally the lighting designer specified Acuity strip fixtures
- The Acuity fixture was lower LPW, did not have the adjustable wattage (which was desired) and cost around 40% more \$.
- Customer is using these fixtures in the 26 story WEB Du Bois Library. Lots of ceiling mounts and stairwell.
- **RESULT:** customer purchased around 12,000pcs of 2ft and 4ft LBI to use as new fixtures. High utility rebate and saved money compared to Acuity spec.



